# CLUB MERGERS AND AMALGAMATIONS



#### **Disclaimer:**

This checklist for clubs considering merging or amalgamating with another club is provided as general information only. This document is not legal advice and must not be treated as such. Football West recommends seeking independent legal and/or financial advice that is particular to the needs of your club and takes your club's constitution, liabilities and obligations into accounts. Football West acknowledges the support of Football Victoria in developing this resource.

Football West (**FW**) has developed the club mergers and amalgamations process so that there is a clear and consistent path for clubs to merge/amalgamate with other clubs. FW is involved in this process for a number of reasons, including but not limited to managing competition structures, ensuring there isn't a saturation of clubs servicing the same area, ensuring that clubs are competitive and strong, and ensuring appropriate opportunities are available to the community to participate in football.

# Key Drivers and Compelling Reasons to Merge or Amalgamate

The process of mergers or amalgamations have become more common within sporting clubs as they face the pressures of remaining sustainable. If struggling clubs continue to operate alone, trying to resist current societal trends by holding on to past history and protecting their assets, they will risk losing members which will ultimately lead to their demise. Whilst a merge or amalgamation should not be proposed as a blanket strategy for solving all problems, research shows that in some instances it has been a comprehensive solution to a variety of issues. While the process is not necessarily going to be easy, current trends in the community sport environment highlight that the process is a key to ensuring many sport and recreation organisations will have a future that benefits their members.

There are a number of compelling reasons that drive this need to amalgamate, including:

- · One or both of the clubs are struggling either financially, or to attract members or volunteers
- There is an opportunity for a super venue or other strategic incentive to do so
- Lack of resources human and physical
- Unsustainable future financially
- Increasing debts
- Increasing administration and club costs
- Incoherent player pathways from juniors to seniors
- Ageing assets/infrastructure
- Increasing governance and compliance obligations
- Requests by external parties (e.g. local government landowner, sport's governing body)
- Limited space in current facility
- · Sports hub/shared facility concept becomes a priority
- · Over-supply of clubs and under-supply of facilities
- Loss of lease/tenure on current site/facility.



# **Promoting the Benefits**

The opportunities a merge or amalgamation present are more easily accepted if the members can see the benefits that can result. This provides an avenue for demonstrating the compelling reasons identified. It is important to highlight those benefits, which have most significance or impact on the members, as they are the ones who will make the final decision about whether the merger or amalgamation process has a future.

Potential benefits of a merger or amalgamation can include:

- Greater opportunities arising from an increased membership base
- Development of a cohesive strategic approach
- Increased player development opportunities at all age levels resulting from increased numbers of players and coaching staff.
- Clearer pathways for juniors to seniors for players
- Greater financial viability
- Decreased costs through financial savings
- Greater pool of volunteers and resource personnel
- Greater pool of resources and equipment
- Simplified administration at club level
- · Ability to offer increased quality or quantity of services/programs
- · Increased marketing and sponsorship opportunities
- Shared management experience
- Increased prospects of securing funding and grants
- Heightened community presence
- Opportunity to develop a sports hub (or something else that serves as a strategic incentive).

#### WA Case Studies

Two examples in the Perth metropolitan area.



**Kingsley Westside FC** - Kingsley SC (founded 1990 with no juniors) and Westside FC (founded 2000 with no seniors) started discussions in mid-2017 and worked together to develop a new club in 2019 called Kingsley Westside. Following the merger, young players now have a single club pathway through to State League football. The club has 380 players as of 2021. With 457% growth in junior females and 14% overall increase in players.



**Carramar Shamrock Rovers FC** were formed in 2020 from Carramar FC and Shamrock Rovers Perth FC. Since the process, they have grown 88% for junior females and 11% for senior males as of 2021. The club has 389 players.

Overall, the clubs experienced growth in participation post-merger at a rate greater than the average of all Football West clubs.



## **Getting Started**

Clubs who are considering a merger/amalgamation are required to undertake a series of steps before any such process can be endorsed by FW. Below are four distinct phases that need to be understood and followed.



A **merger** is where two clubs decide to become one club within the existing legal structure of one of the merging clubs. One of the existing clubs continues to exist while the other club is dissolved and its members, assets, liabilities and obligations are transferred to the remaining club.



An **amalgamation** is where two clubs decide to become one club by dissolving their existing clubs and creating a new legal entity. Both of the existing clubs are dissolved and a new club is formed.

It is important that any decisions made are based on clear criteria, and that all parties involved in the process are included as equal partners in the process and work together. The process relies on honesty between the parties and ensuring there are no hidden secrets. It is also critical communication between Clubs and to their own members is maintained throughout.

A number of the FW requirements in this document are guided by the requirements of the Participation Agreement and the Football West Competition Rules. Good governance within the football community is vital and providing a clear and fair process for amalgamations/mergers is one part of achieving this.

The FW process and requirements will assist clubs with ensuring that they have the correct documentation to submit their application to the Department of Mines, Industry Regulation and Safety (**DMIRS**). There is a non-exhaustive list of DMIRS requirements at the end of this document. If you are unsure about any DMIRS requirements, you should seek independent legal advice.

NPL and NPLW Clubs at both Senior and Junior levels considering a merger or amalgamation with another club are advised that their status as an NPL Club may terminate in effect upon merging or amalgamating (given the entity holding the status either ceases to exist or is subject to a change in control/ownership). NPL Status is not transferable nor assignable, for the purposes of maintaining quality and integrity of competitions. If a club holds an NPL or NPLW Status at the time of merging or amalgamating with another club and intend to continue competing in an NPL competition following the merger or amalgamation, you must confirm with Football West that the new entity will be granted NPL Status for the merged or amalgamated club. The subsequent application process will be an open and transparent process with the football community.

FW recognises this can be a complex process for clubs and endeavours to provide support and guidance throughout. Support is available through Club Support. FW **strongly recommends each** Club considering a merger or amalgamation to seek independent legal advice.



Phas	Phase 1: Finding Common Ground					
Desired outcome: Identification of whether both clubs are willing to proceed with an amalgamation/merger						
	<b>1.1. Informal discussions:</b> commence informal discussions with the other club to establish whether there is common ground.					
		<b>Identify "why?":</b> through discussions with the other club, identify reasons or drivers for seeking the amalgamation/merger.	Discussions with the other club should explore subjects such as what each club stands to gain from the amalgamation/merger, what each club can offer, what are strengths and weaknesses of amalgamating/merging.			
		<b>Is there interest?:</b> seek confirmation whether the other club is genuinely interested in further exploring the amalgamation/merger.	It is important to confirm that the other club is on the same page and will also progress the amalgamation/merger within their club. There is a lot of work involved in this process and you should be clear about your intentions from the outset.			
		<b>The discussion to your club:</b> now that both clubs have indicated genuine on/merger, it is time to discuss the proposal further within your club.	e interest in the			
		Formal notification to your club members of amalgamation/merger discussions: you must bring the discussions to the attention of all members of your club's Committee or Board before proceeding further.	The Committee/Board represent the club as elected representatives of the members. It is important that they are aware of these discussions which would significantly affect your club. The process becomes more formal at this point.			
		<b>Project team:</b> identify key personnel who will take the amalgamation/merger project forward on behalf of your club.	The club will need to nominate a person/people who will progress the amalgamation/merger for the club. The project team will track progress against these steps, manage the relationship with the other club and report back to the Committee/Board and other stakeholders as necessary.			
		<b>Due diligence:</b> your club must undertake due diligence and an assessment of the readiness, willingness, capacity and capability of the other club.	It is important that you act in the interests of your members and ensure that the amalgamation/merger is an appropriate step for your club. This includes a robust consideration of whether joining with the other club is in the best interests of your club.			
	<b>1.3. Liaise with Football West:</b> once the feasibility of the amalgamation/merger is determined, you should liaise with Football West to advise that you are working toward an amalgamation/merger.					
		<b>Liaise with FW:</b> contact your Club Support to advise that your club is working toward an amalgamation/merger, and which club youare intending to amalgamate/merge with.	There is no set form for advising Club Support but it is requested that you put this in writing in an email. This puts FW on notice to expect further documentation from your club.			



## Phase 2: In-principle resolution

<b>Desired outcome:</b>	Both clubs pass	a resolution	that provides	in-principle	support for a	a merger/amalga	amation of th	۱e
clubs.								

**2.1. Club meeting:** Each Club Committee or Board must formally meet and pass a resolution that supports inprincipal the proposed amalgamation/merger.

	<b>Organise a meeting:</b> ensure that you provide appropriate notice to members of the details of the meeting and the agenda items to be discussed, including special resolutions that will be proposed at the meeting, in accordance with your club's constitution.	There are legal requirements that must be met depending on your club's legal structure (e.g. incorporated association). You must follow the procedures set out in your club's constitution for calling and conducting meetings, including notice period and resolution requirements.		
	<b>Record attendance:</b> ensure that all members who attend the meeting sign in on an attendance sheet.	This is good practice which indicates that members had the opportunity to attend and have their say and provides confirmation that the meeting occurred as notified.		
	<b>Vote on the resolution:</b> record votes for and against the resolution in the meeting minutes.	This helps to create transparency and records the views of members, as well as confirming that the vote took place.		
	<b>Club working party representatives:</b> identify which persons will represent your club in the next stages of discussions between the Clubs. Document these persons in the minutes.	The nominated representatives will form part of the amalgamation/merger working party. The working party's role will be working through the needs and wants of each club, as well as any requirements of key stakeholders (e.g. Football West, Association, Council, parentbody, social club).		
	<b>Meeting minutes:</b> the meeting must be documented in minutes which are endorsed by the office bearers.	The minutes should capture all items that were discussed at the meeting. There should be a standalone item for voting on any resolution that makes it clear what the outcome of the vote was.		
<b>Important:</b> Review your club's constitution to ensure that you follow all of the requirements for meetings that are specific to your club. There may be requirements that go beyond the steps set out above.				
	lise/document clubs' commitment to amalgamate/merge (optional): are committed to progressing the amalgamation/merger and to documer			
	<b>Formalising the commitment to amalgamate/merge (optional):</b> develop documentation or an agreement, such as an MoU, to formalise the commitments of each club.	While it is not a requirement, formalising a commitment by each club to work productively towards the amalgamation/merger may assist the process. This might include setting clear expectations on responsibilities, communication and written confirmation of steps to be taken to achieve the desired outcomes. It is also an opportunity for each club to confirm that they have their members' support to proceed.		



2.3. Advise FW and seek in-principal support: FW must be advised that the Clubs intend to merge/amalgamate, and its support sought for the merger/amalgamation

		Advise FW: before proceeding further with the amalgamation/merger, the clubs must contact Club Support to advise FW that theyintend to proceed to amalgamate/merge. Clubs must not proceed with the amalgamation/merger until FW has granted its support.	FW will generally grant in-principal support provided the steps in this document are complied with. However FW may, in its absolute discretion, withhold support if it determines that supporting the amalgamation/merger would not be reasonable.
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#### Between phases 2 and 3:

Club representatives should work together to progress the amalgamation/merger proposal. This may include working, consulting, seeking information on:

- Documentation required by FW for Phase 3 (e.g. new club Constitution)
- Uniform, logo and name of the new club
- Proposed teams and offerings to be provided by the new club
- Determining how office bearers of the new club will be nominated and elected (including whether an expression of interest will be issued)
- Engaging with council(s) to secure training facilities
- Documentation required by DMIRS to dissolve the current clubs (as applicable) and to form a new entity
- Legal, governance and financial obligations and liabilities of each club, including seeking independent advice
- The proposal for the amalgamation/merger that will be presented to the Board/Committee and the members

It will be important to communicate with members as much as possible throughout this process, and to provide genuine opportunities for feedback and input.

#### **Phase 3: Approval** Desired outcome: Both Club Committees or Boards have met, passed a special resolution, and have provided the required information and confirmations that enable FW to provide its approval of the merger/amalgamation. 3.1. Club meeting: Each Club Committee or Board, and interested members, must formally meet and pass a special resolution endorsing the proposed terms of the amalgamation/merger. There are legal requirements that must be met depending on your club's legal structure (e.g. Organise a meeting: ensure that you provide appropriate notice to incorporated association). You must members of the details of the meeting and the agenda items to be follow the procedures set out in your discussed, including special resolutions that will be proposed and club's constitution for calling and voted on at the meeting, in accordance with your club's constitution. conducting meetings, including notice period and resolution requirements. Record attendance: ensure that all members who attend the This attendance sheet will need to be meeting sign in on an attendance sheet. provided to FW in phase 3.1. This helps to create transparency and Vote on the resolution: record votes for and against the resolution records the views of members, as in the meeting minutes. well as confirming that the vote took place.



	<b>Club working party representatives:</b> identify which persons will represent your club in the next stages of discussions between the Clubs. Documents these persons in the minutes.	The nominated representatives will form part of the amalgamation/merger working party. The working party's role will be working through the needs and wants of each club, as well as any requirements of key stakeholders (e.g. Football West, Association, Council, parentbody, social club).
	<b>Meeting minutes:</b> the meeting must be documented in minutes which are endorsed by the office bearers by signature.	The minutes should capture all items that were discussed at the meeting. There should be a standalone item for voting on the special resolution that makes it very clear what the outcome of the vote was.
	<b>rtant:</b> Review your club's constitution to ensure that you follow all of the pecific to your club. There may be requirements that go beyond the ste	
	<b>proval:</b> Once both clubs have passed the special resolution endorsing the line advise FW and request its approval.	ne amalgamation/merger, they
	ative timeframe: documents must be provided by the timeline provided to the timeline provided to the following season.	ed by FW for a merger to take
	Letter to FW: the clubs must advise FW in writing that both clubs have passed a special resolution endorsing the amalgamation/merger and seek FW's approval for the amalgamation/merger to proceed. The letter must be signed for and on behalf of each club's Board/Committee. Note: NPL and NPLW Clubs at both Senior and Junior levels considering a merger or amalgamation with another club are advised that their NPL Status may terminate in effect upon merging or amalgamating (given the entity holdingthe license either ceases to exist or is subject to a change in control/ownership).	The letter constitutes formal notice to FW of the amalgamation/merger and indicates support of each amalgamating/merging club, their committees and their members.
The le	etter to FW must include or have attached the following:	
	Name of the proposed new amalgamated/merged club	This will need to be unique and comply with any FA-issued naming conventions.
	A copy of the notice of General Meeting of each club: the notice issued to members in accordance with the club constitution notifying members of the date, time and location of the meeting as well as any special resolutions that will be voted on at that meeting.	This indicates that legal requirements have been complied with and, importantly, that all members have had the opportunity to have their say.
	A copy of the signed record of attendance at the General Meeting of each club: all attendees at the meeting are to sign in as a record of their attendance.	This indicates which members had their say and provides confirmation that the meeting occurred as notified.
	A copy of the minutes of the General Meeting of each club: signed by the Office Bearers of the club which confirms approval by the Club members of the merger/amalgamation special resolution.	The minutes confirm that the amalgamation/merger was put to the meeting as a special resolution and that it was voted upon.
	A copy of the proposed Constitution: the constitution will form part of your registration documents to DMIRS. Your club may decide what the contents are. Football West requires <u>certain minimum clauses</u> <u>under the Participation Agreement</u> to be includedin club constitutions in order for clubs to be registered to compete inFootball West- administered competitions.	While clubs are independent and responsible for their own governance, viewing the proposed constitution allows FW to confirm that the clubs have considered good governance practices and have included the required FW/FA clauses.





		<b>The names of the proposed office bearers:</b> provide the names of each of the President, Vice President, Treasurer and Secretary. These office bearers (or the process to elect these roles) should have been agreed to as part of the resolution.	It is important that both clubs are adequately represented or are given the opportunity to be represented in the new club. The proposed office bearers provide some indication of this.
		<ul> <li>A statutory declaration made by an office bearer of each club that confirms the following:</li> <li>(a) All outstanding financial obligations and playing commitments to FW have been fulfilled by their club;</li> <li>(b) All outstanding financial obligations to all other suppliers have been fulfilled by their club OR both clubs are completely aware of and agree to bear any outstanding financial obligations to all other suppliers to all other suppliers (this must be reflected in both statutory declarations); and</li> <li>(c) The clubs will form one incorporated entity and the previous entity/entities have been or will be deregistered.</li> </ul>	The statutory declaration confirms that the clubs have fulfilled or intend to fulfil financial obligations. Club amalgamations/mergers are not an excuse for failing to meet or avoiding financial obligations. Both clubs must provide a statutory declaration to confirm their current circumstances, and because any additional financial burden being taken on must be accepted with full knowledge and understanding.

Phase 4: Integration						
Desi	Desired outcome: Finalise the amalgamation/merger and register the new club to participate in FW competitions.					
4.1. I	ncorp	oration: register to DMIRS to incorporate the new club.				
		Seek independent advice regarding the governance structure of your club and register with DMIRS: the new club will replace the amalgamating/merging clubs.	General information is available on the <u>DMIRS website</u> .			
		<b>Approval of registration:</b> once the registration is finalised, all players of the amalgamating/merging clubs will be players of the new club. The new club will take responsibility for terms and conditions of player agreements at the time of the merger/amalgamation.	Consider whether independent advice is necessary to manage the amalgamating/merging clubs' contractual obligations.			
	<b>4.2. Registering the new club with FW to participate in competitions:</b> now that the new club exists, and the amalgamating/merging clubs have ceased to exist, the new club will need to register to participate in competitions.					
		<b>Notify FW that the new club has been formed:</b> upon incorporation of the new entity to run the club, provide a copy of the Certificate of Incorporation to FW along with any other documentation that FW mayrequest.	This will commence the process of registering the new club to participate in FW competitions.			
		<b>FW notifies club of the completion of the process:</b> after approval of the amalgamation/merger, FW will issue a formal communication to the newly formed Club confirming the completion of the amalgamation/merger process.	This step confirms to the club that the process is complete for the purposes of FW.			
		New club can nominate which League or Division to participate in: the amalgamating clubs may choose which League or Division they participate in, provided it is a League or Division in which one of the amalgamating clubs would be eligible to participate in, in the seasonfollowing. FW will review the nomination following the amalgamation and in accordance with each Leagues entry criteria.	FW shall declare a vacancy or vacancies in the appropriate League or Division that either (or both) amalgamating club has left, and this vacancy or vacancies will be filled or left vacant at the discretion of FW.			
		<b>Register with FA:</b> the new club must complete formal registration with FA by submitting an NR002 Form for new clubs.	FW will assist the club with thisprocess.			



#### Independent advice and DMIRS

Clubs should be mindful throughout this process of any requirements that DMIRS imposes upon incorporated associations who are merging or amalgamating. These requirements are typically a demonstration that the clubs have been compliant with DMIRS requirements prior to amalgamating/merging and have acted consistently with their constitution throughout the process.

If clubs are in doubt or have any queries about these specific conditions, they should contact DMIRS.

The requirements include:

- 1. Each club must be up to date with their annual statements. An amalgamation cannot be processed if there areany outstanding annual statements.
- 2. Each club must pass a special resolution, and approve the:
  - A. terms of the amalgamation/merger (including the name of the new association and the persons who are to be members of the first committee); and
  - B. rules and statement of purposes of the proposed amalgamation.
- 3. The nominated Secretary of the new association must lodge an application to DMIRS, using the appropriate document. The application must be accompanied by a 'Notice of Special Resolution approving amalgamation of incorporated association'. Additional requirements may apply to this step
- 4. All documents must be lodged in one element with the relevant fee.
- 5. After accepting an application for amalgamation, DMIRS will issue a certificate of incorporation for the amalgamated association and cancel the incorporation of the individual associations.
- 6. Upon amalgamation, any property belonging to the individual associations becomes the property of the amalgamated association; and any debts or liabilities of the individual associations become the debts and liabilities of the amalgamated association.